



# Robert B. Koonin

PARTNER AND REAL ESTATE PRACTICE CO-LEADER

Rob heads ArentFox Schiff's national Real Estate Practice, leading a group of more than 120 real estate and finance attorneys across the United States. Rob's clients include some of the nation's largest banks, senior living operators, family offices, PE funds, and real estate owners.



## Industries

[Cannabis](#)  
[Health Care](#)  
[Hospitality](#)  
[Long Term Care & Senior Living](#)  
[Sports](#)

## Practices

[Finance](#)  
[Real Estate](#)

## Education

Brooklyn Law School, JD  
Union College, BA

## Offices

[New York](#)

## Phone

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## Real Estate

Rob handles the purchase, sale, financing, leasing, and development of real estate in various sectors, including healthcare, multifamily, senior living, industrial, cannabis, self-storage, hotel, and shopping center. Rob and his colleagues advise lenders and investors at all levels of the capital stack on senior and mezzanine loans, and preferred equity and debt investments, covering a broad range of projects across virtually all asset classes.

## Sports

Rob and his partners also work closely with professional athletes, sports teams and leagues, handling a wide array of legal matters, including the purchase of majority and minority interests in sports teams, and handling licensing, sponsorship, and branding deals.

## Representative Matters

- Counsel to multiple national banks in connection with loans to finance the acquisition and/or development of various real estate properties throughout the United States, with a special emphasis on financing healthcare and senior living facilities.
- Represent one of the nation's largest physical therapy networks, handling all real estate and leasing matters for more than 500 therapy clinics across the United States.
- Advise private equity firm on the purchase of shopping centers in multiple states, including Florida, Illinois, Nevada and New Jersey.
- Represent the buyer of a portfolio of twenty-two senior living facilities in the Midwest, handling the acquisition and related financing of the properties.
- Represent one of New York's largest hospital systems in connection with the acquisition and related leaseback of a 15-acre campus in Suffolk County, New York.
- Advise a joint venture in the acquisition and related financing of ~ 700,000 square feet of retail

and office space in Virginia.

- Counsel to a private family office acquiring over 600,000 square feet of industrial warehouse space in New York City.

## Prior Work

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Prior to joining ArentFox Schiff, Rob was a Partner and Vice-Chair of the Real Estate practice at a major law firm and was previously the Senior Vice President of Legal Affairs at the London-based software company, Metric Gaming.

## Publications

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- [Remote Work and Higher Interest Rates Drive Office Defaults Across the United States](#), *The National Law Review*, March 23, 2023
- [The Active Adult Market: Senior Living, Multifamily, or Both?](#), *Globest.com*, March 22, 2023
- [The Un-Real Estate Boom: Buying Property in the Metaverse](#), *The Fashion Law.com*, April 22, 2022
- [Arent Fox Attracts Garfunkel Real Estate Team in New York](#), *New York Law Journal*, December 21, 2021
- Co-Authors Robert Koonin and Cynthia Thomas, [Ventilation and air quality: Post-pandemic considerations for property owners](#), *New York Real Estate Journal*, November 23, 2021
- Co-Authors Robert Koonin and Cynthia Thomas, [Look before you lease: Landlord considerations in renting to the cannabis industry](#), *New York Real Estate Journal*, June 11, 2021

## Professional Activities

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- New York State Bar Association
- American Bar Association
- American Health Lawyers Association

## Bar Admissions

[New York](#)

## Court Admissions

[New York Supreme Court, Appellate Division](#)