ArentFox Schiff LLP
Attorneys

Matthew Berlin

PARTNER AND AI & EMERGING TECHNOLOGIES INDUSTRY GROUP CO-LEADER

Matt counsels clients at all stages in a variety of corporate and complex commercial transactions, primarily in the technology, healthcare, transportation, and retail industries.



Industries

AI & Emerging Technologies
— ArentFox Schiff Industry Guide to the Metaverse
Beverage & Food
Fashion & Retail Law
Health Care
Private Companies
Venture Capital & Emerging Businesses

Practices

Corporate & Securities

Education

American University, Washington College of Law, JD, cum laude, American University International Law Review, 2007

Tufts University, BA, Pi Sigma Alpha, National Political Science Honor Society, 2003

Offices

Washington, DC

Phone

202.857.6484

Email

matthew.berlin@afslaw.com

Matt counsels clients of all sizes in a broad range of US and international corporate and complex commercial matters, including mergers and acquisitions, strategic initiatives, joint ventures, technology transactions, and venture capital financing.

Client Work

- Represented HHAeXchange in the acquisition of Cashe Software and Generations Homecare System
- Represented a multi-billion dollar American global manufacturer of confectionery, pet food, and other food products in the drafting and negotiating of global outsourcing technology service agreements valued at over $500MM
- Represented Snapfish in its sale to Apollo
- Represented a physician group in the sale of Chesapeake Eye Care to Centre Partners
- Represented Centre Partners in the sale of Vision Innovation Partners to Gryphon
- Represented the Regency Group in the acquisition of NIKE’s Argentine and Uruguayan business
- Represented Deutsch Family Wine & Spirits in joint ventures involving Gray Whale Gin and Bellacosa
- Represented José Andrés ThinkFoodGroup LLC with a joint venture in Hudson Yards
- Represented Alcatel Lucent in the sale of its subsidiary LGS Innovations
- Represented Web3 clients in licensing and development initiatives

Previous Work

Prior to joining ArentFox Schiff, Matt was a senior counsel with a multinational information technology company. In that role, he was primarily responsible for advising, structuring, and negotiating global outsourcing, professional service, and technology agreements with major clients in multiple industries. Before that, Matt was an Associate in the Corporate departments of both a large national law firm and a Magic Circle firm.

Publications, Presentations & Recognitions

Publications

While attending American University's Washington College of Law, Matt served as a member of the *American University International Law Review*. His published articles include:

- "The Hague Convention on Choice of Court Agreements: Creating an International Framework for Recognizing Foreign Judgments," Brigham Young University International Law & Management Review, Volume 3, Issue 1, 2006.

Recognitions

- The Best Lawyers in America, *Best Lawyers* (2026)
- *The Legal 500 United States* – M&A: Middle Market (Sub $500m) (2023)

Bar Admissions

New York
District of Columbia