



## Daniel C. Stelter\*

PATENT COUNSEL

Daniel brings over 20 years of in-house experience to clients seeking counsel on managing diverse intellectual property portfolios, including patent assets, unpatented inventions, trade secrets, trademark assets, copyrights, design rights, and internet/software rights.



### Industries

Consumer Products  
Life Sciences  
Automotive & Transportation  
— Automotive  
Venture Capital & Emerging Businesses  
**Practices**  
Food, Drug, Medical Device & Cosmetic  
— Medical Devices  
Patent

### Education

University of Dayton, MS, Aerospace Engineering, 2003  
University of Dayton School of Law, JD, 1995  
University of Wisconsin-Platteville, BS, Mechanical Engineering, 1992

### Offices

San Francisco

### Phone

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### Email

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Daniel routinely counsels product development and marketing teams as it relates to navigating complex IP landscapes and the competitive pressures they create. He also works with companies of all sizes (from start-up tech companies to sophisticated multi-national organizations) to develop creative, business-minded, and practical intellectual property strategies that are “right-sized” for that organization. Daniel is a member of the firm’s Venture Capital & Emerging Businesses and Life Sciences Industry Groups.

Daniel also possesses extensive hands-on experience with complex transactions involving intellectual property rights, including technology licensing and complex business mergers, acquisitions, and divestitures. In particular, Daniel leverages his transactional experience to provide counsel during corporate business development initiatives such as conducting due diligence with regard to acquisitions of, and investments in, unique products/services businesses. He also advises clients when assessing and acquiring new product/service platforms in support of global business growth strategies.

*\*Practice limited to matters before the USPTO, not eligible to practice in California or Illinois.*

### Previous Work

Prior to joining ArentFox Schiff, Daniel was the Vice President and Chief Counsel of Intellectual Property for Cardinal Health, Inc., a Fortune 20 global health care company with diverse businesses operating in competitive fields such as medical device manufacturing, nuclear imaging agent manufacturing, pharmaceutical distribution and related health care technologies. He is experienced in navigating the complex interface between pharmaceutical and medical device regulatory law and intellectual property law.

Earlier in his career, Daniel was in-house counsel for a global paper and packaging company, as well as for an industrial technologies company that provided multi-million dollar capital equipment to major aerospace and automotive companies. He has a proven track record working effectively at all levels within an organization, including product development engineers, creative marketing professionals, and strategic business executives.

## Life Beyond the Law

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Daniel recently relocated to San Francisco from Chicago and is enjoying exploring his new surroundings, especially all the beautiful outdoor activities that San Francisco has to offer. Aside from that, he enjoys reading (US history being a personal favorite), listening to music (80's alternative is in heavy rotation) and live theater (of any sort). He also likes to travel and enjoys spending time with his Golden Retriever, Harvey.

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### Bar Admissions

US Patent and Trademark Office  
Massachusetts  
Kentucky  
Ohio